



Matchmaking registration form Green Hydrogen in Uruguay



Institution or company name	GME
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Institution webpage	https://www.gme-global.com/index.php					
Other web sites of interest						
Contact (person, email, phone...)	Guillermo Betolaza Partner & Commercial Director +54 11 4383 7378 gbetolaza@gme-global.com					
Additional contact (person, email, phone...)	Laura Souilla Partner & Managing Director +54 11 4383 7378 ext 153 lsouilla@gme-global.com					
Type of institution (please select all that apply)	Public	<input type="checkbox"/>	Private	<input checked="" type="checkbox"/>	Academy	<input type="checkbox"/>

Short description of your institution/company:

GME is a global provider of consultancy services and strategic advisory for the power and O&G industries. Amongst our clients we count sectorial institutions, system operators, developers, industries, international financial institutions, commercial banks and private investment funds. GME's operating structure is made up of five business divisions focused on different technical, economic and regulatory aspects of the energy industry:

- Energy Market Intelligence
- Smart Grids & Renewable Solutions
- Utility Business Analysis
- Energy Development and Sustainability

GME has almost 30 years of experience bringing together a group of companies and a team of consultants with international experience in the energy markets, mainly in Latin America, the Caribbean and Africa.

Your institution provides (please select all that apply)	products	<input type="checkbox"/>	services	<input checked="" type="checkbox"/>
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Short description of your relevant market, i.e. your relevant product/service and geographic market:

GME covers the energy markets worldwide. Our main services are:

- Planning & operations (generation and transmission, electrical studies, grid services, renewable integration),
- Sustainable development (decarbonization pathways, energy efficiency, GHG analysis, low carbon hydrogen value chain, market and technologies)
- Policies and regulations
- Strategy
- Transaction advisory (due diligences, M&As, financial analysis, business analysis)

Offices in Buenos Aires, Montevideo and Rio de Janeiro.

Commercial representations in Mexico DC, Lima, South Africa and Nairobi

Area(s) of activity (please select all that apply) in connection with Green H2

Hydrogen and other products production	X	Renewable Energy	X	Transport	
Logistic		Industrial		Finance	X
Legal				Risk Management	X

Expertise areas (please select all that apply)

R&D		Technology transfer		Technology developer	
Technology end-user		Technology supplier		Investor	

Other: Strategic, technical, commercial, and financial advisory services

Main technological capacities and facilities

Project assessment, market studies, commercial strategies, long term planning

About the partner(s) you are looking for

Where are you looking for a partner (please select all that apply):

In Uruguay		Abroad	
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Looking for partners in the area(s) (please select all that apply)

Hydrogen and other products production		Renewable Energy		Transport	
Logistic		Industrial		Finance	

Legal					
What kind of partner(s) are you looking for					
Which capacities and/or facilities are you looking for					

Date: 05/05/2023